PT Batam Bintan Telekomunikasi Jl.Markisa no.1 Batamindo Industrial Park (BIP) Mukakuning, Batam - Indonesia P : +62-770-612300 | E : marketing@bbt.co.id

| QUOTE TO :  | Date         | : | 04 Nov 2023                |
|---|--------------|---|----------------------------|
| Abang Mac   | No.          | : | 0373/BBT/Q-<br>BTM/XI/2023 |
| Jarir Athbary   |              |   | 03 Jan 2024                |
| Orchird Park Business Center B1 - 10, Rd Raja H.<br>Fisabilillah, Kel. Taman Baloi, Kec. Batam Kota | Sales Person | : | Novianda Herdiyanti        |

| Description  | Туре         | Amount (Rp.) |
|--|--------------|--------------|
| Registrasi dan Instalasi   | One Time Fee | 3.000.000,00 |
| OFON Broadband 1.000 Mbps  | Monthly Fee  | 9.300.000,00 |
| Registrasi   | One Time Fee | 1.500.000,00 |
| OFON Broadband 75 Mbps + Mananged Service  | Monthly Fee  | 2.250.000,00 |
| OFON Broadband 100 Mbps + Mananged Service   | Monthly Fee  | 2.700.000,00 |
| What you got in this package :   |              |              |
| - Unlimited Internet Connection  |              |              |
| - Network: Full Fiber Optic  |              |              |
| - Connection Broadband : 1,000 Mbps (non Dedicated)  |              |              |
| - SLA 99.9%  |              |              |
| - 10 DID, 20 PBX (Usage For Telephone limit in Rp. 300,000,-)                                    |              |              |
| - Unlimited Internet Connection  |              |              |
| - Network: Full Fiber Optic  |              |              |
| - 2 redundant uplink   |              |              |
| - Connection broadband (non Dedicated)   |              |              |
| - 3 DID, 5 PBX Usage For Telephone (limit in Rp, 75,000) (Just Optional, include in this packet) |              |              |
| - 4 Access Points (Floor 1,2,3 & Basement) and 1 MikroTik loaned for subscription                |              |              |
| - SLA 99.9%  |              |              |
|  |              |              |

## **TERM AND CONDITIONS :**

- 24 hours/7 days technical support that can be contacted by email, telephone, and/or fax
- Delivery time 1 (one) Week after receiving the PO or confirmation is received
- Payment time 30 (thirty) days
- 1 (One) years min. contract
- 24 hours/7 days technical support that can be contacted by email, telephone, and/or fax
- Delivery time 1 (one) Week after receiving the PO or confirmation is received
- Payment time 30 (thirty) days
- 2 (Two) years min. contract

## **Customer's Approval**

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( ..... )
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