

JUSTIFIKASI**PT Batam Bintang Telekomunikasi**

Kode	JUST/23/0336
Judul	Pengadaan Perangkat Operasional (OPM dan OLS)
Tanggal Pengajuan	25 Sep 2023

Jenis	Justifikasi umum		
Dasar Pengajuan	Dikarenakan peralatan OPM/OLS yang sudah lama dan saat ini tidak optimal digunakan (redaman yang berubah-ubah), maka dibutuhkan tools operasional OPM/OLS yang baru untuk teknisi (area Lobam dan Lagoi)		
Informasi Tambahan	Kriteria	: Telecom Equipment	
	Lokasi Pengiriman	: KANTOR LOBAM	
	Tanggal Pengiriman	: 14 Okt 2023	

A. Rincian Biaya

NO	BARANG	HARGA / UNIT	QUANTITY	UNIT BARANG	SUBTOTAL
1.	OPM JW3208 + OLS JW3109	1,800,000	2	set	3,600,000
TOTAL					3,600,000

NO	JASA	HARGA / UNIT	QUANTITY	UNIT JASA	UNIT KONTRAK	KONTRAK	SUBTOTAL
TOTAL							0

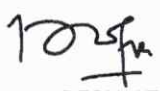
NO	SUBTOTAL	TOTAL
1.	Barang	3,600,000
2.	Jasa	0
Total		3,600,000

Inventory					
NO	BARANG	HARGA / UNIT	QUANTITY	UNIT BARANG	SUBTOTAL
				TOTAL	0

B. Sumber Anggaran

Anggaran : Telecom Equipment (# BMN21-0001)	Kontrol Anggaran
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Kode	JUST/23/0336
Judul	Pengadaan Perangkat Operasional (OPM dan OLS)
Tanggal Pengajuan	25 Sep 2023

Sub Anggaran	Rencana Pemakaian	
Bintan Network Access Equipment (# BCM22-0005)	Rp. 3,600,000	 DESMIATI MARUAO Accounting Manager DateTime : 2023-09-26 16:10:30
Sisa Budget	149,875,000	

Diajukan oleh,

BOBY WINANTO NADEAK
Field Operation Officer
DateTime : 2023-09-25 16:10:40

Diperiksa oleh,

EDDY NAIBAHQ
Deputy CORO
DateTime : 2023-09-26 08:11:47

Disetujui oleh,

TIMBUL NAINGGOLAN
Chief Operational & Regulatory
Officer
DateTime : 2023-09-26 14:47:51

Disetujui oleh,

ROBBY SUSILO
Chief Financial & HR Officer
DateTime : 2023-09-27 11:41:18

Disetujui oleh,

ABDULLAH PRATAMA HABIBIE
Direktur Operasional
DateTime : 2023-09-28 12:08:07



PT. AZTECH KARYA MANDIRI

HARDWARE, SOFTWARE & ACCESSORIES SOLUTION FROM A – Z

KOMPLEK RUKO KEPRI MALL BLOK V NO. 64

JL. JEND. SUDIRMAN SIMPANG MUKA KUNING, KEPRI MALL – BATAM

Email : sales@aztechkaryamandiri.com niko@aztechkaryamandiri.com

WA : 0851 0011 5681 | Telp : 0778 - 7490625

Quotation

TO : PT. Batam Bintang Telekomunikasi
UP : Ibu Ferawaty
CC : -

Subject : Quotation for Acc Com
Our Ref : Q00002794

Telp : +62-770-612300
Email :
Date : 10/10/2023
Revisions :
Payment Terms : COD

We are pleased to offer our best price for your kind consideration:

NO	DESCRIPTION	QTY	UP	AMOUNT	Remark
1	Optical Power Meter OPM JW3208 + OLS JW3109	2 unit	Rp 1.530.000	Rp 3.060.000	
Total				Rp 3.060.000,00	

*Price above valid for 1 weeks after receive quotation. Please do not hesitate to contact us if you need more information

*We believe that the price we quoted above are competitive and looking forward for your favourable reply.

*Indent 2-3 days

Best Regard,

Edianto

Note: This document is computer generated, no sign and chop required

Ferawaty Marpaung

From: Edianto Edianto <sales@aztechkaryamandiri.com>
Sent: Thursday, November 2, 2023 6:48 PM
To: Ferawaty Marpaung
Cc: Niko Ang; Lia Martha Giyan Safitri; Robby Susilo
Subject: Re: Quotation Acc Com Q00002794
Attachments: PT. BATAM BINTAN TELEKOMUNIKASI-Q00002794.pdf

Dear Bu Ferawaty,
Berikut kami kirimkan surat penawaran harga.
File terlampir

Pada Kam, 2 Nov 2023 pukul 18.40 Ferawaty Marpaung <fera@bbt.co.id> menulis:

Dear Pak Edianto,
silahkan mengirimkan harga negosiasinya pak.
Terimakasih

salam,
Fera

From: Edianto Edianto <sales@aztechkaryamandiri.com>
Sent: Tuesday, October 10, 2023 4:44 PM
To: Ferawaty Marpaung <fera@bbt.co.id>
Cc: Niko Ang <niko@aztechkaryamandiri.com>
Subject: Quotation Acc Com Q00002794

Dear Bu Ferawaty,

Berikut kami kirimkan surat penawaran harga.

File terlampir

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Thanks you,
Regards,
Edianto
PT. AZTECH KARYA MANDIRI

Hardware & Software Solution From A - Z
Komplek Ruko Kepri Mall Blok V No.64, Simpang Muka Kuning, Batam
Email : sales@aztechkaryamandiri.com
HP /WA : 0851 0011 5681 | Telp : 0778-7490625

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Thanks you,
Regards,
Edianto
PT. AZTECH KARYA MANDIRI
Hardware & Software Solution From A - Z
Komplek Ruko Kepri Mall Blok V No.64, Simpang Muka Kuning, Batam
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HARDWARE. SOFTWARE & ACCESSORIES SOLUTION FROM A – Z

KOMPLEK RUKO KEPRI MALL BLOK V NO. 64

JL. JEND. SUDIRMAN SIMPANG MUKA KUNING, KEPRI MALL – BATAM

Email : sales@aztechkaryamandiri.com niko@aztechkaryamandiri.com

WA : 0851 0011 5681 | Telp : 0778 - 7490625

Quotation

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UP : Ibu Ferawaty

CC : -

Subject : Quotation for Acc Com

Our Ref : Q00002794

Telp : +62-770-612300

Email :

Date : 10/10/2023

Revisions :

Payment Terms : COD

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Terimakasih

salam,
Fera

From: Edianto Edianto <sales@aztechkaryamandiri.com>
Sent: Tuesday, October 10, 2023 4:44 PM
To: Ferawaty Marpaung <fera@bbt.co.id>
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File terlampir

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Our Ref : Q00002794

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Email :

Date : 10/10/2023

Revisions :

Payment Terms : COD

We are pleased to offer our best price for your kind consideration:

NO	DESCRIPTION	QTY	UP	AMOUNT	Remark
1	<u>Optical Power Meter OPM JW3208 + OLS JW3109</u>	2 unit	Rp 1.600.000	Rp 3.200.000	
Total				Rp 3.200.000,00	

*Price above valid for 1 weeks after receive quotation. Please do not hesitate to contact us if you need more information

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*Indent 2-3 days

Best Regard,

Edianto

Note: This document is computer generated, no sign and chop required

EE

Edianto Edianto <sales@aztechkaryamandiri.com>



To: Ferawaty Marpaung

Tue 10/10/2023 4:44 PM

Cc: Niko Ang <niko@aztechkaryamandiri.com>



PT. BATAM BINTAN TELEKOM... ✓

171 KB

Dear Bu Ferawaty,
Berikut kami kirimkan surat penawaran harga.
File terlampir

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Thanks you,

Regards,

Edianto

PT. AZTECH KARYA MANDIRI

Hardware & Software Solution From A - Z

Komplek Ruko Kepri Mall Blok V No.64, Simpang Muka Kuning,
Batam

Email : sales@aztechkaryamandiri.com

HP /WA : 0851 0011 5681 | Telp : 0778-7490625



PT. TRANS GLOBAL SOLUTIONS

A vast growing company that provides IT application services

Price Submission

Letter No : 015/Q/TGS/2023
Letter Date : October 10th 2023
Recipient : PT. Batam Bintan Telekomunikasi (BBT)
Procurement Dept (Mrs Fera)

No	Product Name	Product Description	Unit Price (IDR)	Quantity	Total Price (IDR)
1	Optical Power Meter OPM Joinwit JW 3208	Optical Power Meter OPM Joinwit JW 3208	550.000	2	1.100.000
2	Optical Light Source Joinwit JW3109	Optical Light Source Joinwit JW3109	1.150.000	2	2.300.000
Total Price excl VAT (IDR)					3.400.000
VAT 11% (IDR)					374.000
Total Price incl VAT (IDR)					3.774.000

Term Conditions:

- Payment 100% after product received.
- Delivery time 4 weeks after PO release.
- FOB Tanjung Pinang

Jakarta, October 10th, 2023

PT. TRANS GLOBAL SOLUTIONS

Ezra Dermawan
Director

Ferawaty Marpaung

From: Ezra Dermawan <ezra@tgs.co.id>
Sent: Tuesday, October 10, 2023 1:25 PM
To: Ferawaty Marpaung
Cc: Lia Martha Giyan Safitri
Subject: Re: OPM JW3208 + OLS JW 3109
Attachments: BBT Joinwit.pdf

Dear Bu Fera,
Terlampir harga kami untuk OPM dan OLS Joinwit
Terima kasih.

Salam,
Ezra

On Tue, Oct 10, 2023 at 9:40 AM Ferawaty Marpaung <fera@bbt.co.id> wrote:

Dear Pak Ezra,
silahkan mengirimkan harga penawaran sbb : OPM JW3208 + OLS JW 3109 = 2 unit FOB Tanjung pinang (kantor cabang BBT tanjung Pinang)

Terimakasih

salam,
Fera



PT. SARANA GLOBAL TELECOM



Alamat

: Ruko Botanic Junction Blok H8 No,28 Jl. Meruya Selatan
Jakarta Barat 11640

Tlp

: 021-22542300

Website

: www.saranaglobaltelecom.com



No : SGT 1943/QT/FKN-23

Jakarta, 10 Oktober 2023

Perihal : Penawaran.

Kepada Yt :

PT. Batam Bintang Telekomunikasi (TJP)

Up : Ibu Ferawati M

Dengan hormat,

Sehubungan dengan kebutuhan Bapak/Ibu maka bersama ini kami sampaikan penawaran harga perincian sebagai berikut :

NO	MATERIAL	QTY	Harga Satuan	Total
1	OPM JointWit Type JW3208	3	Rp 620.000,00	Rp 1.860.000,00
2	OLS Jointwit type JW3109	1	Rp 1.500.000,00	Rp 1.500.000,00
			TOTAL	Rp 3.360.000,00
			PPN 11 %	Rp 369.600,00
			Grand Total	Rp 3.729.600,00

Keterangan :

1. Harga diatas : Franko Tanjung Pinang, Belum Termasuk PPN 11%
2. Barang : Ready (1-2 Hari penyiapan barang)
3. Pembayaran : full cash 30 Hari setelah barang dikirim
4. Pengiriman : 2-3 Hari Via Udara
5. Masa Berlaku Penawaran : 1 minggu setelah tanggal penawaran

Demikian kami sampaikan, apabila ada yang ingin bapak/Ibu tanyakan silahkan hubungi kembali. Atas perhatian dan Kerjasamanya, kami ucapkan terimakasih.

Hormat Kami

PT.SARANA GLOBAL TELECOM // FITA Q.N

NOTED : This email can use without signd

Ferawaty Marpaung

From: fita@saranaglobaltelecom.com
Sent: Tuesday, October 10, 2023 11:02 AM
To: Ferawaty Marpaung
Cc: Lia Martha Giyan Safitri
Subject: RE: OPM JW3208 + OLS JW 3109
Attachments: SPH 1943 PT Batam Bintan Telekomunikasi.pdf

Dear ibu Ferawati

Selamat siang ,

Berikut terlampir penawaran harga barang dari kami. Untuk material ready stock ya bu.
Kami tunggu kabar baiknya.

Terimakasih..

From: Ferawaty Marpaung <fera@bbt.co.id>
Sent: Tuesday, 10 October 2023 09:49
To: fita@saranaglobaltelecom.com
Cc: Lia Martha Giyan Safitri <lia.martha@ofon.co.id>
Subject: OPM JW3208 + OLS JW 3109

Dear Ibu Fita,
silahkan mengirimkan harga penawaran sbb : OPM JW3208 + OLS JW 3109 = 2 unit FOB Tanjung pinang (kantor cabang BBT tanjung Pinang)
Terimakasih

salam,
Fera

Judul	Pengadaan Perangkat Operasional (OPM dan OLS)
Tanggal	02 Nov 2023
Kode Referensi	JUST/23/0336

Vendor :Trans Global Solution, PT

NO	KETERANGAN	QTY	SAT	HARGA SATUAN	VENDOR		ESTIMASI OWNER
					SEBELUM NEGO	SESUDAH NEGO	
1	OPM JW3208 + OLS JW3109	2	set	1,800,000	3,774,000	3,774,000	3,600,000
Subtotal					3,774,000	3,774,000	3,600,000
Informasi Tambahan :					- FOB Tanjung Pinang		
- Pengiriman / Penyelesaian Kerja : 28 hari					Garansi : 0 hari		
- Termin Pembayaran :							
☐ DP 0 %							
☒ Termin-1 100 %							
☐ Termin-2 0 %							
☐ Retensi 0 %							

Vendor :Sarana Global Telecom, PT

NO	KETERANGAN	QTY	SAT	HARGA SATUAN	VENDOR		ESTIMASI OWNER
					SEBELUM NEGO	SESUDAH NEGO	
1	OPM JW3208 + OLS JW3109	2	set	1,800,000	3,729,600	3,729,600	3,600,000
Subtotal					3,729,600	3,729,600	3,600,000
Informasi Tambahan :					- FOB Tanjung Pinang		
- Pengiriman / Penyelesaian Kerja : 2 hari					Garansi : 0 hari		
- Termin Pembayaran :							
☒ DP 100 %							
☐ Termin-1 0 %							
☐ Termin-2 0 %							
☐ Retensi 0 %							

Vendor :AZTECH KARYA MANDIRI, PT

NO	KETERANGAN	QTY	SAT	HARGA SATUAN	VENDOR		ESTIMASI OWNER
					SEBELUM NEGO	SESUDAH NEGO	
1	OPM JW3208 + OLS JW3109	2	set	1,800,000	3,200,000	3,060,000	3,600,000
Subtotal					3,200,000	3,060,000	3,600,000
Informasi Tambahan :					-COD		
- Pengiriman / Penyelesaian Kerja : 3 hari					Garansi : 0 hari		
- Termin Pembayaran :							
☒ DP 100 %							
☐ Termin-1 0 %							
☐ Termin-2 0 %							
☐ Retensi 0 %							

Alasan Skip Quotation

Merujuk pada hasil klarifikasi dan negosiasi diatas maka tim mengusulkan untuk menunjuk vendor/supplier **AZTECH KARYA MANDIRI, PT** dengan vendor id **VDR21-0108** sebagai pelaksana pekerjaan **Pengadaan Perangkat Operasional (OPM dan OLS)** dengan nilai pekerjaan sebesar **Rp. 3,060,000**

Alasan penunjukan
harga lebih murah

Catatan Direktur Operasional

Diajukan oleh,



FERAWATY MARPAUNG
Procurement Officer
DateTime : 2023-11-02 18:56:28

Diperiksa oleh,



ROBBY SUSILO
Chief Financial & HR Officer
DateTime : 2023-11-03 08:08:58

Disetujui oleh,



ABDULLAH PRATAMA HABIBIE
Direktur Operasional
DateTime : 2023-11-06 15:27:08



Telekomunikasi

We response to your need

PURCHASE ORDER

NO. PUO/23/0226

Supplier Code	: VOB-0110	Location Code	: KTPI
Order Date	: 06 November 2023	Reference	: BAPV/23/0260-2 Nov 23
Expect. Rcpt. Date	: 13 November 2023	Shipment Method	: FOB TANJUNG PINANG
Payment Terms	: Cash On Delivery	Page No.	: 1 of 1

SUPPLIER

AZTECH KARYA MANDIRI, PT
RUKO MALL LANTAI 2 NO. 61-62 KEPRI MALL
Batam 29461
Indonesia
TEL: 085100115681
Attn: NIKO

DELIVER TO

KANTOR TANJUNG PINANG
PT. Batam Bintan Telekomunikasi
Jl. DI Panjaitan, Komplek Ruko Bintan Centre
Blok C No. 6
Tanjung Pinang 29151

No.	DESCRIPTION	QUANTITY	UNIT PRICE (IDR)	DISC. %	AMOUNT (IDR)
1.	OPM JW3208 + OLS JW3109 Note: -COD - Pengiriman / Penyelesaian Kerja : 3 hari	2 UNT	1,530,000.00	-	3,060,000.00

 Abdullah Pratama Habibie Authorised Signature	Invoice Send to : PT. Batam Bintan Telekomunikasi Jl. Markisa, Batamindo Industrial Park, Mukakuning Telp: 0770-612300, Fax : 0770-612200 NPWP PPN Attn: 01.762.351.3-022.001 Menara Batavia LT.12, Karet Tengsin, Tanah Abang, Jakarta Pusat, DKI JKT	Total IDR 3,060,000.00
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**BERITA ACARA LAPANGAN (BAL)/
BERITA ACARA PENYELESAIAN PEKERJAAN (BAPP)**

BAL/23/0299

Pengadaan Perangkat Operasional (OPM dan OLS)

Supplier Code : VOB-0110
Document Date : 29 November 2023

Purchase Order : PUO/23/0226
Page No. : 1

No.	DESCRIPTION	UOM	BOQ	Realisasi	Keterangan
1.	OPM JW3208 + OLS JW3109	UNT	2.00	2.00	

Pekerjaan tersebut telah selesai dilaksanakan dengan hasil yang baik dan sesuai SOP.

Demikian Berita acara ini dibuat, untuk dipergunakan sebagaimana mestinya

Tanjung Pinang , 29 Nov 2023

PT. Batam Bintang Telekomunikasi

User Mengetahui



BOBY W NADEAK



Eddy Naibaho

AZTECH KARYA MANDIRI, PT

Vendor,

PENGADAAN

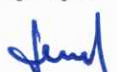
NIKO

Mengetahui,

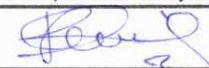
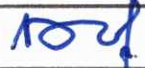


Risna Uli Susanti
Inventori

Menyetujui,



Timbul Nainggolan
General Manager

IT-GRN <u>23/000276</u>	
Input & Check By	Posted By
	
Risna Uli Susanti	Desmiati M.

**PT.AZTECH KARYA MANDIRI**

Komplek Ruko KepriMall Blok V No.64
Kelurahan Sukajadi Kecamatan Batam
0778-7490625 ,085100115681

Sales Invoice

Bill To : **Batam Bintang Telekomunikasi , PT**
Jl. Markisa, Batamindo Industrial Park, Muka Kuning Batam
29433 - Indonesia

Ship To : **Batam Bintang Telekomunikasi , PT**
Jl. Markisa, Batamindo Industrial Park, Muka Kuning Batam
29433 +62-770-612300

Invoice Date	23 Nov 2023	Invoice No.	33816
Terms	Net 30	Ship Date	23 Nov 2023
PO. No.	PUO/23/0226	Currency	IDR

Item	Item Description	Qty	Unit Price	Disc %	Tax	Amount	Serial
MISC0606	Joinwit Optical Power Meter OPM JW3208	2	1.530.000	0		3.060.000	
MISC0604	Joinwit Optical Light Source OLS JW3109	2	0	0		0	
POSTED Pul/23/1451 DATE 30/11/2023 SIGNED [Signature] RECEIVED 23 NOV 2023							

Say : Three million sixty thousand

Description:

Prepared By

Approved By

Shipped By

Received By

Date:

Date:

Date:

Date:

Sub Total : 3.060.000

Discount : 0

: 0

: 0

Freight : 0

Total Invoice : 3.060.000

